



Mosaic Consulting Associates Ltd.

“a Business and Technology Management Consultancy successfully operating in both private and public sectors”

COMPANY

Mosaic Consulting Associates Ltd. are a Business and Technology Management Consultancy successfully operating in both private and public sectors. Mosaic possesses a wealth of experience in providing consulting and delivery of solutions for clients with diversified drivers, constraints and performance measures

Mosaic adopts, establishes and continually seeks to crossbreed proven best practises and practical 'lessons learnt' between industries and sectors. This professional ethos, coupled with vendor independence, ensures our clients benefit from upfront and genuine impartiality

Key consulting competencies include:

- ❖ Strategy
- ❖ Change Management
- ❖ Programme/Project Management
- ❖ Benefits Management
- ❖ Business Case Development
- ❖ Requirements Specification
- ❖ Procurement Management
- ❖ eBusiness
- ❖ eGovernment
- ❖ Process Improvement
- ❖ Technology

Our range of adaptable services are based on a synergy of expertise gained in diverse vertical markets

SERVICES

Mosaic offers a strategic mix of business and technology consulting services geared to support our clients in all aspects of Information Communications Technology (ICT) strategy, procurement, management and core Information Systems (IS) competencies

Strategy

Having developed Information Systems (IS), Information Communication Technology (ICT) and pure Technology strategies for both private firms and central government bodies and their development agencies, Mosaic holds three fundamental pre-requisites for delivery of successful strategies that pass the 'acid test' - implementation. Namely a strategy that is;

- ❖ Ultimately governed and contributes to business objectives, business planning and the Corporate Strategy
- ❖ Owned by the organisation at all levels including sponsors, stakeholders, managers and staff
- ❖ Provides continuous improvement path and an enterprise architecture

More specifically Mosaic has worked with public sector clients to undertake a number of Feasibility Studies and Proof of Concept (POC) exercises to help secure implementation budgets. Furthermore providing support in formulating Implementing Electronic Government (IEG) statements

Procurement

Experienced throughout the full procurement life cycle Mosaic may support clients through all stages or engage in specific nodes

Providing both Business and Software Engineering consulting we are equipped to ensure smooth operation from POC and Requirements Specification (RS) through negotiation and contract formulation to successful implementation

For example our extensive experience in Software Engineering guarantees we understand the practical importance to establish accurate, well-formed and tightly controlled requirements

Consequently our consultants ensure RS is paramount to the procurement lifecycle. The Mosaic Requirements Elicitation, Capture & Specification (RECS) exercise provides client managers with confidence and traceability to state, in plain English 'what was delivered met requirements and those requirements achieved the original business objectives'

In practise the Mosaic RECS exercise must be conducted early, properly and govern subsequent procurement stages such as contract writing, acceptance procedures and any service level or maintenance agreements



TEXACO



SOUTH WEST
Regional Assembly



Office of the
Deputy Prime Minister
Creating sustainable communities



PLANNING
PORTAL



MOTOROLA



Planning & Regulatory
PARSOL
Services Online



BRITISH
AIRWAYS
1.800 Airways



hp
invent



THE BRIGHTER FUTURE
Wandsworth

COMPAQ



KPMG



Communities
and Local Government

THALES



Charity
COMMISSION
for England and Wales



Virgin
mobile



the WALES
Gene
PARK

BAE SYSTEMS

Our procurement staging includes;

Pre-procurement

- ❖ Proof of Concept (POC) and Feasibility
- ❖ Scoping and business case formulation
- ❖ Sourcing and procurement strategy

Mosaic Procurement Executive (MPE)

- ❖ Market sounding, pre-qualification and evaluation
- ❖ RECS and Requirements Specification Inspections (RSI)
- ❖ Invitation to Tender (ITT), short-listing and evaluation
- ❖ Negotiation, award and contract drafting
- ❖ Contract management

Post-procurement

- ❖ Post Implementation Review (PIR)
- ❖ Re-competition

Typically clients may request independent Requirements Specification Inspections (RSI), Post Implementation Reviews (PIR) and various computer audits to assess post procurement and implementation performance

Furthermore Mosaic may help public sector clients with placement of OJEU advertisements and the formulation and management of Private Finance Initiatives (PFI) and Public/Private Partnerships (PPP)

Programme & Project Management

Mosaic's pragmatic approach to programme & project management is fully compliant with industries best practice standards and techniques, i.e. The Office of Government Communications' (OGC) Managing Successful Programmes (MSP) and Prince 2

Our proven track record of programme delivery to time and budget, while maximising the opportunity of achieving the highest possible quality within 'real-world' time/budget constraints, presents Mosaic as a pragmatic enabler; able to tailor structured methods to best fit the unique project environment

Technology

Mosaic's operational matrix represents our union of sector experience with technology and core systems expertise including;

- ❖ Management Information Systems (MIS)
- ❖ Customer Relationship Management (CRM)
- ❖ Electronic Document Management Systems (EDMS)
- ❖ Content Management Systems (CMS)
- ❖ Learning Content Management Systems (LCMS)
- ❖ Geographical Information Systems (GIS)
- ❖ Process reengineering and electronic workflow
- ❖ Digital signatures and Public Key Infrastructures (PKI)
- ❖ Application/data integration using Internet protocols, Web services and XML
- ❖ Mobile working, private networking and handheld devices

Our public sector experience directly includes many of the 'modernising government' principles, initiatives and standards including;

- ❖ e-Government Interoperability Framework (e-GIF)
- ❖ e-Government Metadata Standard (e-GMS)
- ❖ e-Government Category List (e-GCL)
- ❖ National Land Property Gazetteer (NLPG), introduction of BS7666 to bespoke Land and property systems and data models

CLIENTS

Mosaic supplies Business and Technology advisory services and solutions to an impressive range of public and private blue-chip clients

A number of our past and present clients are shown below:

- ❖ BAe Systems
- ❖ British Airways
- ❖ Charity Commission
- ❖ Compaq
- ❖ Department for Communities and Local Government (DCLG)
- ❖ Hewlett Packard (HP)
- ❖ KPMG
- ❖ Motorola
- ❖ Planning and Regulatory Services Online (PARSOL)
- ❖ Planning Portal
- ❖ Racal
- ❖ South West Regional Assembly (SWRA)
- ❖ Texaco
- ❖ Thales
- ❖ University of Wales College of Medicine
- ❖ Wandsworth Council
- ❖ Virgin Mobile



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